



40 years of SMA – powerful perspectives

Start with a bold vision

In 1981 three young electrical engineers in Kassel, together with their former university professor, Dr. Werner Kleinkauf, decide to found an engineering firm. Günther Cramer, Peter Drews and Reiner Wettlaufer want to develop computer-based control systems for wind power and PV systems. They are convinced that energy can also be supplied safely and reliably in small, decentralized units. What is revolutionary about their idea is that this supply should be based on wind power, hydropower and solar power. With this vision, the engineers belong to an exotic minority of renewable energy pioneers in the 1980s.

SMA has sights firmly set on the future

So far, SMA inverters with a total output of over 100 gigawatts have been installed worldwide - this is equivalent to 80 nuclear power plants. They generate savings of 56 million tonnes of CO2 a year. For the future, SMA has vowed to transform further into an energy transition company that offers suitable solutions for all relevant industries.

1982

Success on Kythnos

Just one year after founding their company, the SMA founders prove that their vision of a decentralized renewable energy supply works. The first wind-diesel hybrid system in Europe featuring a central control unit built by SMA goes into operation on the Greek island of Kythnos.



/ A niche product with a bright future

Six years after founding the company, development

of SMA's first photovoltaic product is complete. At first, the PV-WR 1500 transistor inverter is a truly niche product without major market appeal. It goes into series production in 1991.



/ 1,000 Roofs

The "1,000 Roofs" program comes into force in

the same year. Federal and state governments in Germany assume 70% of the total system and installation costs for private PV rooftop systems generating up to 5 kilowatts of power. The first PV system operators pay around DM 60,000 for systems generating 2.2 kilowatts of peak power.

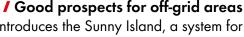


SMA introduces newly developed string technology,

1995

/ Technology ready for the masses

accelerating the advancement of photovoltaics as a whole. The technology, which is applied for the first time in the Sunny Boy 700, makes it much easier to install PV systems, enabling even electrical installers to assemble the systems safely.



SMA introduces the Sunny Island, a system for reliably supplying energy in locations far away from

main transmission lines. This is where the founders' vision of a decentralized, secure and clean global energy supply begins to take shape.



tions in the U.S. state of California. Over time, what

2000

starts off in a small container becomes one of SMA's

SMA goes international

largest and most important subsidiaries. Subsidiaries in many other countries follow by 2017. In 2020, SMA has a total of 18 subsidiaries on all continents.

The first international SMA subsidiary begins opera-



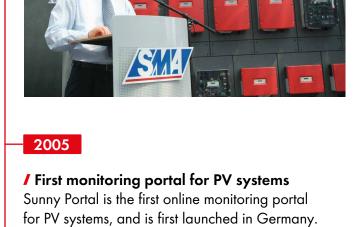
is the first inverter manufacturer to obtain UL certification, the all-important seal of approval for use on the U.S. market, for the Sunny Boy.

Clean energy also on the company premises The first company-owned PV system on the SMA premises is connected to the grid - and is still

reliably doing its duty 20 years later. In the years that follow, it is joined by further systems on buildings

and in open spaces. In 2020, these systems collectively produce enough clean electricity to cover 42% of SMA's energy demand.

2008 is an important year for the company's ongoing development. On June 27, SMA achieves the year's largest IPO. This is followed in the fall by the company's inclusion in the German technology



15 years later and over 700,000 PV systems all over the world are registered in Sunny Portal - the world's biggest online monitoring portal for PV systems.

2008

/ A superb start of trading

index, the TecDax.







2018

/ A platform for energy management SMA launches ennexOS IoT platform for energy management. ennexOS effectively reduces energy costs across all sectors (power generators, electrical appliances, storage systems, heating, ventilation and air-conditioning, e-mobility). It can be adjusted to the user's individual requirements at any time, from monitoring energy flows and automatically optimizing total energy costs to involving households

and companies in the energy market.

Focus on digital energy services



sunny regions around the equator and thereby replace as much diesel fuel as possible with solar energy. In the years that follow, SMA Sunbelt

continues to evolve into one of the leading providers of off-grid, hybrid and grid-connected battery solutions right up to large-scale battery-storage

power plants.



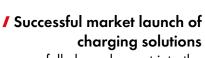
SMA establishes the subsidiary company coneva to specifically take advantage of the opportunities brought about by digitalization of the energy supply. It develops digital energy services for the energy industry, for companies, and for private prosumers and consumers.



technology. No other supplier has such longstanding experience and expertise in integrating battery-storage systems into the overall system.

/ Joint venture for e-mobility The company's mission is to promote the expansion of charging infrastructure for electric vehicles throughout Europe. SMA establishes the joint

venture elexon together with AixControl GmbH and aixACCT charging solutions GmbH. elexon is a single-source supplier offering its customers turnkey solutions for the planning, installation and servicing of efficient electric vehicle charging stations, and additionally focuses on industry solutions for charging parks and large fleets.



2020

The company successfully branches out into the business field of electric vehicle charging solutions with the SMA EV Charger for optimized charging with as much solar power as possible. Demand far outstrips original expectations.

